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## PennyMac Financial Services, Inc. Reports Second Quarter 2017 Results

Westlake Village, CA, August 3, 2017 – PennyMac Financial Services, Inc. (NYSE: PFSI) today reported net income of \$50.7 million for the second quarter of 2017, on revenue of \$201.7 million. Net income attributable to PFSI common stockholders was \$10.5 million, or \$0.44 per diluted share. Book value per share increased to \$16.40, up from \$16.01 at March 31, 2017.

#### **Second Quarter 2017 Highlights**

- Pretax income was \$58.0 million, down 7 percent from the prior quarter and down 31 percent from the second quarter of 2016; the quarter-over-quarter decrease reflects a loss in the servicing segment attributable to mortgage servicing rights (MSR) valuation-related changes
- Production segment pretax income was \$66.7 million, up 40 percent from the prior quarter and down 36 percent from the second quarter of 2016
  - Total loan production activity of \$17.6 billion in unpaid principal balance (UPB),
     up 18 percent from the prior quarter and 9 percent from the second quarter of 2016
  - \$16.3 billion in UPB of correspondent production, up 17 percent from the prior
     quarter and 12 percent from the second quarter of 2016
  - \$1.3 billion in UPB of consumer direct originations, up 23 percent from the prior
     quarter and down 16 percent from the second quarter of 2016

- Interest rate lock commitments (IRLCs) on correspondent government and consumer direct loans totaled \$13.5 billion, up 21 percent from the prior quarter and up 4 percent from the second quarter of 2016
- Servicing segment pretax loss was \$11.2 million, compared to \$13.4 million of pretax income in the prior quarter and a pretax loss of \$21.0 million in the second quarter of 2016
  - Servicing segment pretax income excluding valuation-related changes was \$15.3 million, down 31 percent from the prior quarter and 26 percent from the second quarter of 2016<sup>1</sup>
  - Acquired four bulk portfolios of Ginnie Mae MSRs with a combined UPB of approximately \$16.2 billion
    - Includes completion of the previously announced acquisition of \$4.3 billion of Ginnie Mae MSRs
  - Servicing portfolio reached \$229.0 billion in UPB, up 13 percent from March 31, 2017, and 33 percent from June 30, 2016
- Investment Management segment pretax income was \$2.5 million, compared to \$1.1 million in the prior quarter and \$0.7 million in the second quarter of 2016
  - Net assets under management were \$1.6 billion, essentially the same as \$1.6 billion at March 31, 2017 and June 30, 2016
  - The Investment Funds agreed to sell their remaining assets to a third party pursuant to agreements that are expected to close in 3Q17 and will reduce net assets under management by approximately \$145 million<sup>2</sup>
  - After quarter end, PennyMac Mortgage Investment Trust (NYSE: PMT) issued
     preferred shares that will increase net assets under management by \$195 million
- The Board of Directors authorized a stock repurchase program for up to \$50 million of outstanding Class A common stock

<sup>&</sup>lt;sup>1</sup> Excludes changes in the fair value of MSRs, the ESS liability, and gains/(losses) on hedging derivatives which were \$(36.9) million, \$7.2 million, and \$(2.0) million, respectively, and reversal of provision for credit losses on active loans of \$5.3 million in the second quarter.

<sup>&</sup>lt;sup>2</sup> This transaction is subject to continuing due diligence and customary closing conditions. There can be no assurance regarding the size of the transaction or that the transaction will be completed at all.

"PennyMac Financial has grown to become the largest issuer of new Ginnie Mae securities, the fourth largest mortgage producer overall and a top-ten loan servicer." said President and CEO David Spector. "Our second quarter performance reflects our position as a large player in a highly competitive market. While the interest rate environment was volatile, with mortgage rates declining overall for the quarter, our operations performed well, and our strong capital position allowed us to grow despite the smaller origination market this year. Notably, in our correspondent channel, we expanded total lock volumes by nearly \$4 billion from the first quarter. In our consumer direct channel, where we can source loans from a large portfolio of existing customers, we believe our volumes fared better than other consumer direct lenders who depend primarily on the refinance market. Lower interest rates led to fair value losses on our mortgage servicing rights from higher expected prepayment activity, but the rate changes were not of a magnitude to generate significant offsetting gains from our hedge. Looking ahead, we intend to continue pursuing our growth initiatives and invest in expanding the capabilities of PennyMac's operating platform."

The following table presents the contribution of PennyMac Financial's Production, Servicing and Investment Management segments to pretax income:

	Quarter ended June 30, 2017										
		M	lortg	age Banki	ng		Investment				
	Production		n Servicing		Total		Managemen	<u>t</u>	Total		
					(in t	thousands)	)				
Revenue											
Net gains on mortgage loans held for sale at fair value	\$	74,706	\$	23,385	\$	98,091	\$ -	\$	98,091		
Loan origination fees		30,193		-		30,193	-		30,193		
Fulfillment fees from PMT		21,107		-		21,107	-		21,107		
Net servicing fees		-		46,913		46,913	-		93,826		
Management fees		-		-		-	6,007		6,007		
Carried Interest from Investment Funds		-		-		-	241		241		
Net interest income (expense):											
Interest income		15,279		19,694		34,973	-		34,973		
Interest expense		11,330		25,534		36,864	13	_	36,877		
		3,949		(5,840)		(1,891)	(13	)	(1,904)		
Other		531		446		977	96	_	1,073		
Total net revenue		130,486		64,904		195,390	6,331	_	201,721		
Expenses		63,780		76,117		139,897	3,864	_	143,761		
Pretax income	\$	66,706	\$	(11,213)	\$	55,493	\$ 2,467	\$	57,960		

#### **Production Segment**

Production includes the correspondent acquisition of newly originated government-insured mortgage loans for PennyMac Financial's own account, fulfillment services on behalf of PMT and consumer direct lending.

PennyMac Financial's loan production activity totaled \$17.6 billion in UPB, of which \$11.7 billion in UPB was for its own account, and \$5.9 billion was fee-based fulfillment activity for PMT. IRLCs on correspondent government and consumer direct loans totaled \$13.5 billion in UPB.

Production segment pretax income was \$66.7 million, an increase of 40 percent from the prior quarter and a decrease of 36 percent from the second quarter of 2016. Production revenue totaled \$130.5 million, an increase of 19 percent from the prior quarter and a decrease of 23 percent from the second quarter of 2016. The quarter-over-quarter increase primarily resulted from a 19 percent increase in net gains on mortgage loans held for sale, reflecting lock volume growth in both the correspondent and consumer direct channels.

The components of net gains on mortgage loans held for sale are detailed in the following table:

			Qua	rter ended	
	J	une 30, 2017	M	Iarch 31, 2017	 June 30, 2016
			(in t	thousands)	
Receipt of MSRs in loan sale transactions	\$	133,062	\$	132,143	\$ 132,472
Mortgage servicing rights recapture payable to					
PennyMac Mortgage Investment Trust		(1,506)		(1,695)	(1,915)
Provision for representations and warranties, net		(276)		(530)	(2,286)
Cash investment (1)		7,221		(57,574)	(56,763)
Fair value changes of pipeline, inventory and					
hedges		(40,410)		14,612	58,695
Net gains on mortgage loans held for sale	\$	98,091	\$	86,956	\$ 130,203
Net gains on mortgage loans held for sale					
by segment:					
Production	\$	74,706	\$	62,837	\$ 115,894
Servicing	\$	23,385	\$	24,119	\$ 14,309

<sup>(1)</sup> Net of cash hedge expense

PennyMac Financial performs fulfillment services for conventional conforming and jumbo loans acquired by PMT in its correspondent production business. These services include, but are not limited to: marketing; relationship management; the approval of correspondent sellers and the ongoing monitoring of their performance; reviewing loan data, documentation and appraisals to assess loan quality and risk; pricing; hedging and activities related to the subsequent sale and securitization of loans in the secondary mortgage markets for PMT. Fees earned from fulfillment of correspondent loans on behalf of PMT totaled \$21.1 million in the second quarter, up 27 percent from \$16.6 million in the prior quarter and up 10 percent from \$19.1 million in the second quarter of 2016. The quarter-over-quarter increase in fulfillment fee revenue was driven by an increase in acquisition volumes by PMT. The weighted average fulfillment fee rate was 36 basis points, unchanged from the prior quarter.

Production segment expenses were \$63.8 million, a 2 percent increase from the prior quarter and a 2 percent decrease from the second quarter of 2016.

### **Servicing Segment**

Servicing includes income from owned MSRs, subservicing and special servicing activities. Servicing segment pretax loss was \$11.2 million compared with pretax income of \$13.4 million in the prior quarter and a pretax loss of \$21.0 million in the second quarter of 2016. Servicing segment revenues totaled \$64.9 million, a 27 percent decrease from the prior quarter and a 102 percent increase from the second quarter of 2016. The quarter-over-quarter decrease was primarily due to a decrease in net loan servicing fees.

Net loan servicing fees totaled \$46.9 million and included \$134.2 million in servicing fees reduced by \$55.5 million of amortization and realization of MSR cash flows. Amortization and realization of MSR cash flows increased 14 percent from the prior quarter, driven by portfolio growth and higher projected prepayment activity due to a decline in mortgage interest rates during the quarter. MSR fair value losses and impairment for MSRs carried at the lower of amortized cost or fair value was \$36.9 million, and the change in fair value of the ESS liability resulted in a \$7.2 million gain, both driven by higher projected prepayment activity from lower interest rates. Hedging losses totaled \$2.0 million. The hedge is primarily designed to offset

MSR valuation losses resulting from more significant interest rate declines than those experienced in the second quarter. The primary offset to the second quarter MSR value decline is expected to be higher production-related income in future periods.

The following table presents a breakdown of net loan servicing fees:

	Quarter ended							
		June 30, 2017	M	arch 31, 2017		June 30, 2016		
			(in t	(housands)				
Servicing fees (1)	\$	134,192	\$	129,315	\$	120,738		
Effect of MSRs:								
Amortization and realization of cash flows (2)		(55,482)		(48,460)		(51,092)		
Change in fair value and provision for/reversal of impairment of MSRs carried at lower of amortized cost or fair value  Change in fair value of excess servicing spread		(36,927)		12,701		(125,467)		
financing		7,156		2,773		17,428		
Hedging (losses) gains		(2,026)		(22,166)		64,948		
Total amortization, impairment and change in fair value of MSRs		(87,279)		(55,152)		(94,183)		
Net loan servicing fees	\$	46,913	\$	74,163	\$	26,555		

<sup>(1)</sup> Includes contractually-specified servicing fees

Servicing segment revenue also included \$23.4 million in net gains on mortgage loans held for sale from the securitization of reperforming government-insured and guaranteed loans, compared with \$24.1 million in the prior quarter and \$14.3 million in the second quarter of 2016. These loans were previously purchased out of Ginnie Mae securitizations (EBOs) and brought back to performing status through PennyMac Financial's successful servicing efforts, primarily with the use of loan modifications. Net interest expense totaled \$5.8 million, a 40 percent decline from the prior quarter and a 39 percent decrease from the second quarter of 2016. The quarter-over-quarter decline resulted from an \$8.8 million increase in interest income, driven by increases in interest income from EBO loans and placement fees from servicing-related escrow balances. The increase in interest income was partially offset by a \$4.9 million increase in interest expense resulting from the Ginnie Mae MSR term notes and financing of EBO loans held on balance sheet.

<sup>(2)</sup> Includes realization of cash flows from the mortgage servicing liability which was previously included in change in fair value of MSRs. Prior periods have been adjusted accordingly.

Servicing segment expenses totaled \$76.1 million, a 1 percent increase from the prior quarter and a 43 percent increase from the second quarter of 2016.

The total servicing portfolio reached \$229.0 billion in UPB at June 30, 2017, an increase of 13 percent from the prior quarter end and 33 percent from a year earlier, driven by loan production activities and the bulk MSR portfolio acquisitions during the second quarter. Of the total servicing portfolio, prime servicing was \$226.8 billion in UPB and special servicing was \$2.2 billion in UPB. PennyMac Financial subservices and conducts special servicing for \$67.1 billion in UPB, an increase of 6 percent from March 31, 2017. PennyMac Financial's owned MSR portfolio grew to \$157.2 billion in UPB, an increase of 16 percent from the prior quarter end.

The table below details PennyMac Financial's servicing portfolio UPB:

	Quarter Ended						
		June 30,		March 31,		June 30,	
	_	2017		2017		2016	
			(i	n thousands)			
Loans serviced at period end:							
Prime servicing:							
Owned							
Mortgage servicing rights							
Originated	\$	105,296,264	\$	97,505,384	\$	71,436,178	
Acquisitions		51,927,645		37,843,903		45,600,625	
		157,223,909		135,349,287		117,036,803	
Mortgage servicing liabilities		1,698,588		1,900,493		751,193	
Mortgage loans held for sale		2,915,346		2,180,760		1,971,903	
		161,837,843		139,430,540		119,759,899	
Subserviced for Advised Entities		64,924,592		61,144,328		48,894,531	
Total prime servicing		226,762,435		200,574,868		168,654,430	
Special servicing:							
Subserviced for Advised Entities		2,201,340		2,308,468		3,064,105	
Total special servicing		2,201,340		2,308,468		3,064,105	
Total loans serviced	\$	228,963,775	\$	202,883,336	\$	171,718,535	
Mortgage loans serviced:							
Owned							
Mortgage servicing rights	\$	157,223,909	\$	135,349,287	\$	117,036,803	
Mortgage servicing liabilities		1,698,588		1,900,493		751,193	
Mortgage loans held for sale		2,915,346		2,180,760		1,971,903	
		161,837,843		139,430,540		119,759,899	
Subserviced		67,125,932		63,452,796		51,958,636	
Total mortgage loans serviced	\$	228,963,775	\$	202,883,336	\$	171,718,535	

### **Investment Management Segment**

PennyMac Financial manages PMT and two private Investment Funds for which it earns base management fees and may earn incentive compensation. Net assets under management were \$1.6 billion as of June 30, 2017, essentially the same as at March 31, 2017 and June 30, 2016.

Pretax income for the Investment Management segment was \$2.5 million compared with \$1.1 million in the prior quarter and \$0.7 million in the second quarter of 2016. Management fees, which include base management fees from PMT and the private Investment Funds, as well as any earned incentive fees from PMT, increased 12 percent from the prior quarter and 5 percent from the second quarter of 2016. Management fees in the second quarter included \$0.3 million of incentive fees from PMT.

The following table presents a breakdown of management fees and carried interest:

	Quarter ended						
		June 30,	N	Iarch 31,	June 30,		
		2017		2017		2016	
		(i	n the	ousands)			
Management fees:							
PennyMac Mortgage Investment Trust							
Base	\$	5,334	\$	5,008	\$	5,199	
Performance incentive		304				_	
		5,638		5,008		5,199	
Investment Funds		369		366		531	
Total management fees		6,007		5,374		5,730	
Carried Interest		241		(128)		244	
Total management fees and Carried Interest	\$	6,248	\$	5,246	\$	5,974	
Net assets of Advised Entities:							
PennyMac Mortgage Investment Trust	\$	1,454,832	\$	1,458,590	\$	1,360,826	
Investment Funds		144,744		167,812		201,490	
	\$	1,599,576	\$	1,626,402	\$	1,562,316	

Investment Management segment expenses totaled \$3.9 million, a 10 percent decrease from the prior quarter and a 30 percent decrease from the second quarter of 2016, primarily resulting from lower compensation expense.

#### **Consolidated Expenses**

Total expenses for the second quarter were \$143.8 million, a 1 percent increase from the prior quarter and a 16 percent increase from the second quarter of 2016. The year-over-year increase in total expenses was largely driven by the growth in production and servicing volumes.

Executive Chairman Stanford L. Kurland concluded, "PennyMac Financial had a profitable second quarter and has consistently demonstrated an ability to operate in various market conditions as well as invest in initiatives aimed at moving our company forward. For example, we are excited about the enhancements we are putting in place to expand into the broker channel. We expect these enhancements to advance the development of our mortgage fulfillment platform which, in addition to supporting our broker channel launch, will support the growth of our consumer direct channel. Furthermore, we continue to focus on capturing efficiencies across our business to maximize our competitive advantage and returns on equity. We remain confident that these activities will help ensure our company's long-term financial and operational success."

Management's slide presentation will be available in the Investor Relations section of the Company's website at www.ir.pennymacfinancial.com beginning at 1:30 p.m. (Pacific Daylight Time) on Thursday, August 3, 2017.

#### **About PennyMac Financial Services, Inc.**

PennyMac Financial Services, Inc. is a specialty financial services firm with a comprehensive mortgage platform and integrated business focused on the production and servicing of U.S. mortgage loans and the management of investments related to the U.S. mortgage market. PennyMac Financial Services, Inc. trades on the New York Stock Exchange under the symbol "PFSI." Additional information about PennyMac Financial Services, Inc. is available at www.ir.pennymacfinancial.com.

This press release contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, regarding management's beliefs, estimates, projections and assumptions with respect to, among other things, the Company's financial results, future operations, business plans and investment strategies, as well as industry and market conditions, all of which are subject to change. Words like "believe," "expect," "anticipate," "promise," "plan," and other expressions or words of similar meanings, as well as future or conditional verbs such as "will," "would," "should,"

"could," or "may" are generally intended to identify forward-looking statements. Actual results and operations for any future period may vary materially from those projected herein and from past results discussed herein. Factors which could cause actual results to differ materially from historical results or those anticipated include, but are not limited to: the continually changing federal, state and local laws and regulations applicable to the highly regulated industry in which we operate; lawsuits or governmental actions that may result from any noncompliance with the laws and regulations applicable to our businesses; the mortgage lending and servicing-related regulations promulgated by the Consumer Financial Protection Bureau and its enforcement of these regulations; our dependence on U.S. government-sponsored entities and changes in their current roles or their guarantees or guidelines; changes to government mortgage modification programs; the licensing and operational requirements of states and other jurisdictions applicable to the Company's businesses, to which our bank competitors are not subject; foreclosure delays and changes in foreclosure practices; certain banking regulations that may limit our business activities; our dependence on the multifamily and commercial real estate sectors for future originations of commercial mortgage loans and other commercial real estate related loans; changes in macroeconomic and U.S. real estate market conditions; difficulties inherent in growing loan production volume; difficulties inherent in adjusting the size of our operations to reflect changes in business levels; purchase opportunities for mortgage servicing rights and our success in winning bids; changes in prevailing interest rates; increases in loan delinquencies and defaults; our reliance on PennyMac Mortgage Investment Trust (NYSE: PMT) as a significant source of financing for, and revenue related to, our mortgage banking business; any required additional capital and liquidity to support business growth that may not be available on acceptable terms, if at all; our obligation to indemnify third-party purchasers or repurchase loans if loans that we originate, acquire, service or assist in the fulfillment of, fail to meet certain criteria or characteristics or under other circumstances; our obligation to indemnify PMT and the Investment Funds if its services fail to meet certain criteria or characteristics or under other circumstances; decreases in the returns on the assets that we select and manage for our clients, and our resulting management and incentive fees; the extensive amount of regulation applicable to our investment management segment; conflicts of interest in allocating our services and investment opportunities among us and our advised entities; the effect of public opinion on our reputation; our recent growth; our ability to effectively identify, manage, monitor and mitigate financial risks; our initiation of new business activities or expansion of existing business activities; our ability to detect misconduct and fraud; and our ability to mitigate cybersecurity risks and cyber incidents. You should not place undue reliance on any forwardlooking statement and should consider all of the uncertainties and risks described above, as well as those more fully discussed in reports and other documents filed by the Company with the Securities and Exchange Commission from time to time. The Company undertakes no obligation to publicly update or revise any forward-looking statements or any other information contained herein, and the statements made in this press release are current as of the date of this release only.

# PENNYMAC FINANCIAL SERVICES, INC. CONSOLIDATED BALANCE SHEETS (UNAUDITED)

Page		June 3 2017		M	March 31, 2017		June 30, 2016	
Series   S								
Montrague loans held for sale at fair value	ASSETS							
Mongage koans held for sale at fair value	Cash	\$	75,978	\$	72,767	\$	143,715	
Derivative assetts         70075         20.01         124.58           Carried Interest due from Investment Funds         71,019         70,778         70,763           Carried Interest due from Investment Funds Investment Tust at fair value         13,72         1,33         1,207.00           Real estate acquired in settlement of loans         822         1,014         1,209.00           Real estate acquired in settlement of loans         822         1,014         1,209.00           Real estate acquired in settlement of loans         822         1,014         1,209.00           Real estate acquired in settlement of loans         822         1,014         1,209.00           Real estate acquired in settlement of loans         823         1,015         2,028           Opinitaries, equipment and building improvements, net         18,107         1,515         0,000           Receivable from Preny Mac Mortgage Investment Trust         1330         908         1,208           Receivable from Preny Mac Mortgage Investment Trust         17,725         20,756         220,584           Desired tax asset         47,736         49,675         49,675           Charried Interest for preprehase         5,002,128         2,002,128         2,006.51           Charried Sighle for repurchase         5,002,128	Short-term investments at fair value	14	15,440		116,334		41,063	
Servicing advances, net         29,907         317,513         20,658 l           Carried Interest due from Investment Funds         71,019         70,778         70,768           Investment in PennyMac Mortgage Investment Trust at fair value         1,575         1,235         1,220,002           Mortgage servicing rights         31,418         31,568         20,205           Fear ale state acquired in settlement of Joans         822         1,014         1,309           Furniture, fixtures, equipment and building improvements, net         18,197         15,468         20,205           Roceivable from PennyMac Mortgage Investment Trust         130,000         150,000         150,000           Receivable from PennyMac Mortgage Investment Trust         17,725         20,756         220,548           Deferred tax asset         42,2487         313,378         28,048           Conse eligible for perpurchase         6,404,738         5,251,377         4,616,529           Total assets         9,302,138         \$ 2,034,808         1,591,798           Mortgage John participation and sale agreements         3,021,338         \$ 2,034,808         1,591,798           Mortgage John participation and sale agreements         26,641         31,178         2,025           Mortgage servicing spread financing payable to PennyMac Mo	Mortgage loans held for sale at fair value	3,03	37,602		2,277,751		2,097,138	
Gardie Interest due from Investment Funds         7,079         70,763         10,765         12,715         10,715         12,715         10,715         12,715         10,715         12,715         10,715         12,715         10,715         12,715         10,715         12,715         10,715         12,715         10,715         12,715         10,715         12,715         10,715         12,715         10,715         <		7	70,075		82,001		124,542	
Notes and a capital								
Mongage servicing rights         1,951,599         1,725,061         1,290,028           Real estate acquired in settlement of loans         31,448         31,588         2,788           Capitalized software, net         18,197         15,453         6,200           Note receivable from PennyMac Mortgage Investment Trust         15,000         50,000         15,000           Receivable from Investment Funds         1,732         20,755         22,054           Inancing receivable from PennyMac Mortgage Investment Trust         17,725         20,755         22,054           Clear degistle for repurchase         462,487         318,378         28,088           Other         7,776         49,674         30,602           Other         7,776         49,674         30,602           Other         8,3021,328         2,20,48,88         3,737,76           Assets sold under agreements to repurchase         3,021,328         2,20,48,88         3,737,76           Obligations under capital lease         243,63         241,68         3,737,76           Obligations under capital lease         243,60         131,78         2,455,15           Derivative liabilities         16,54         15,59         3,455,15           Obligations under capital lease         1,502,15 <td></td> <td>7</td> <td></td> <td></td> <td>*</td> <td></td> <td></td>		7			*			
Real estate acquired in settlement of loans   1.014   1.304	• • • • • • • • • • • • • • • • • • • •						,	
Pumiture, fistures, equipment and building improvements, net   13,148   31,568   27,851   Capitalized software, net   15,000   150,000		1,95						
Capitalized software, net         18,197         15,453         6,209           Note receivable from PennyMac Mortgage Investment Trust         15,000         150,000         150,000           Receivable from Investment Funds         1,330         998         1,288           Financing receivable from PennyMac Mortgage Investment Trust         17,725         20,766         22,054           Deferred tax asset         1         318,378         28,048           Other         77,767         49,674         50,651           Total assets         5,6304,738         5,251,377         8,461,632           LABILITIES           Assets sold under agreements to repurchase         \$3,021,328         2,034,808         \$1,1591,798           Mortgage Poan participation and sale agreements         243,361         241,668         737,176           Mortgage Span participation and sale agreements         426,969         436,725         114,235           Obligations under capital lease         26,641         31,178         22,886           Excess servicing spread financing payable to PennyMacMortgage Investment         18,295         15,943         436,725           Derivative liabilities         16,564         15,873         3,734           Mortgage servicing fiabilities at fair value <td>•</td> <td></td> <td></td> <td></td> <td><i>'</i></td> <td></td> <td></td>	•				<i>'</i>			
Note receivable from PennyMac Mortgage Investment Trust         150,000         150,000           Receivable from Investment Funds         1,33         998         1,288           Inlancing receivable from PennyMac Mortgage Investment Trust         17,75         2,05         2,205           Loans eligible for repurchase         462,487         34,878         2,064           Charles         77,767         49,674         50,61           Total assets         5,001,328         2,034,08         1,00           Notes         2,001,328         2,034,08         1,00           Assets sold under agreements to repurchase         3,021,32         2,043,08         1,01,70           Mortgage loan participation and sale agreements         243,361         241,638         7,37,17           Notes payable         2,024,90         30,72,22         1,142,25           Obigations under capital leas         2,624,90         30,72,22         1,142,25           Decess exercing spread financing payable to PennyMac Mortgage Investment         2,24,361         2,27,484         2,24,545           Evers exercing spread financing payable to PennyMac Mortgage Investment Trust         15,253         1,64,81         1,62,13           Accounts payable and accrued expenses         15,253         1,64,81         1,62,13	* * * * * * * * * * * * * * * * * * * *		, -		<i>'</i>			
Receivable from Investment Funds	•							
Financing receivable from PennyMac Mortgage Investment Trust         17,725         20,756         22,036           Deferred tax asset         46,248         318,378         286,048           Other         77,767         49,674         50,615           Total assets         5,6404,788         5,5251,377         \$ 4,616,320           LIABILITIES           Assets sold under agreements to repurchase         \$ 3,021,328         \$ 2,034,808         737,176           Mortgage loan participation and sale agreements         243,361         \$ 21,638         737,176           Notes payable         429,692         456,725         114,238           Obligations under capital lease         26,641         31,178         22,886           Excess servicing spread financing payable to PennyMac Mortgage Investment         16,564         15,873         3,734           Derivative liabilities         16,564         15,873         3,734         4,681           Mortgage servicing pinalities at fair value         16,564         15,873         3,734           Accounts payable and accrued expenses         132,053         108,489         102,310           Apyable to Investment Funds         132,053         18,356         28,009           Payable to exhanged Private National Mortgage Acceptance Co		13			,		,	
Deferred tax asset         4.62.48         3.18.378         2.80.48           Lons elgible for repurchase         462.487         318.378         2.80.40           Other         77.766         49.674         3.00.20           Total assets         5.040.438         \$ 5.251.372         \$ 4.61.62           LIABILITIES           Assets sold under agreements to repurchase         \$ 3.021.328         \$ 2.034.808         \$ 1.591.78           Morgage loan participation and sale agreements         249.30         241.638         737.176           Notes payable         249.32         241.638         737.176           Obligations under capital lease         26.61         31.78         228.85           Exess servicing spradifinancing payable to PennyMac Mortgage Investment Trust         26.179         277.448         294.551           Derivative liabilities         16.564         15.73         3.73         3.73           Mortgage servicing liabilities at fair value         16.564         15.73         3.74           Accounts payable and accrued expenses         132.03         108.48         10.21           Bayable to EnveryMac Mortgage Investment Trust         318.73         74.88           Income taxes payable         402.43         318.37         2.26		,					,	
Capacida		1	17,725		20,756			
Total assets		14	- -2 197		210 270			
Total assets   S	•							
Case				Φ.		Φ.		
Assets sold under agreements to repurchase   \$3,021,328   \$2,034,808   \$1,591,798     Mortgage loan participation and sale agreements   243,361   241,638   737,176     Mortgage loan participation and sale agreements   242,692   436,725   114,235     Obligations under capital lease   26,641   31,178   22,886     Excess servicing spread financing payable to PennyMac Mortgage Investment   261,796   277,484   294,551     Derivative liabilities   16,564   15,873   3,734     Mortgage servicing liabilities at fair value   16,564   15,873   3,734     Mortgage servicing liabilities at fair value   182,055   15,994   4,681     Accounts payable and accrued expenses   132,053   108,489   102,310     Payable to Investment Funds   152,26   18,356   28,209     Payable to PennyMac Mortgage Investment Trust   132,709   164,743   160,712     Payable to exchanged Private National Mortgage Acceptance Company, LLC   unitholders under tax receivable agreement   73,084   78,712   74,850     Income taxes payable   40,672   31,968   -	1 otal assets	\$ 6,40	)4,/38	\$	5,251,377	\$	4,616,320	
Assets sold under agreements to repurchase   \$3,021,328   \$2,034,808   \$1,591,798     Mortgage loan participation and sale agreements   243,361   241,638   737,176     Mortgage loan participation and sale agreements   242,692   436,725   114,235     Obligations under capital lease   26,641   31,178   22,886     Excess servicing spread financing payable to PennyMac Mortgage Investment   261,796   277,484   294,551     Derivative liabilities   16,564   15,873   3,734     Mortgage servicing liabilities at fair value   18,295   15,994   4,681     Accounts payable and accrued expenses   132,053   108,489   102,310     Payable to Investment Funds   152,36   18,356   28,209     Payable to PennyMac Mortgage Investment Trust   132,709   164,743   160,712     Payable to exchanged Private National Mortgage Acceptance Company, LLC   unitholders under tax receivable agreement   73,084   78,712   74,850     Income taxes payable   40,672   31,968   -	I IA DII PUIC							
Mortgage loan participation and sale agreements         243,361         241,638         737,176           Notes payable         429,692         436,725         114,235           Obligations under capital lease         26,641         31,178         22,886           Excess servicing spread financing payable to PennyMac Mortgage Investment         261,796         277,484         294,551           Trust at fair value         18,295         15,944         4,681           Mortgage servicing liabilities at fair value         18,295         15,944         4,681           Accounts payable and accrued expenses         132,005         108,489         102,310           Payable to Investment Funds         15,236         18,356         28,209           Payable to PennyMac Mortgage Investment Trust         132,709         164,743         160,712           Payable to PennyMac Mortgage Investment Trust         132,709         164,743         160,712           Payable to PennyMac Mortgage Acceptance Company, LLC         20,012         14,850         1,968         1,972           Income taxes payable         40,672         31,968         2,948         2,972         2,972         2,972         2,972         2,972         2,972         2,972         2,972         2,972         2,972         2,972		\$ 300	21 328	\$	2 034 808	2	1 501 708	
Notes payable         429,692         436,725         114,235           Obligations under capital lease         26,641         31,178         22,886           Excess servicing spread financing payable to PennyMac Mortgage Investment         261,796         277,484         294,551           Trust at fair value         261,796         277,484         294,551           Derivative liabilities         16,564         15,873         3,734           Mortgage servicing liabilities at fair value         18,295         15,994         4,681           Accounts payable and accrued expenses         132,203         108,489         102,310           Payable to Investment Funds         15,236         18,356         28,209           Payable to PennyMac Mortgage Investment Trust         152,206         18,356         28,209           Payable to exhanged Private National Mortgage Acceptance Company, LLC         132,709         164,743         160,712           Payable to exhanged Private National Mortgage Acceptance Company, LLC         31,988         7,8712         74,850           Income taxes payable         40,672         31,988         -           Liability for losses under representations and warranties         19,436         24,277           Total liabilities         STOCKHOLDERS' EQUITY         2         2 </td <td>•</td> <td></td> <td></td> <td>Ψ</td> <td></td> <td>Ψ</td> <td></td>	•			Ψ		Ψ		
Debigations under capital lease   26,641   31,178   22,886     Excess servicing spread financing payable to PennyMac Mortgage Investment	* * * * * * * * * * * * * * * * * * * *							
Excess servicing spread financing payable to PennyMac Mortgage Investment   Trust at fair value	* *							
Trust at fair value         261,796         277,484         294,551           Derivative liabilities         16,564         15,873         3,734           Mortgage servicing liabilities at fair value         18,295         15,994         4,681           Accounts payable and accrued expenses         132,063         108,489         102,310           Payable to Investment Funds         15,236         18,356         28,209           Payable to exchanged Private National Mortgage Acceptance Company, LLC         132,709         164,743         160,712           Payable to exchanged Private National Mortgage Acceptance Company, LLC         73,084         78,712         74,850           Income taxes payable         40,672         31,968         -74,850           Income taxes payable         462,487         318,378         286,048           Liability for loans eligible for repurchase         4893,486         3793,782         3,445,467           Total liabilities         TOTAL liabilities         3,793,782         3,445,467           Total liabilities         20,000,000,000 shares of \$0,0001 par value;         1,200,000         1,200,000         1,200,000         1,200,000         1,200,000         1,200,000         1,200,000         1,200,000         1,200,000         1,200,000         1,200,000<		4	20,041		31,170		22,880	
Derivative liabilities	* * * * * * * * * * * * * * * * * * * *	26	51.796		277,484		294,551	
Mortgage servicing liabilities at fair value         18,295         15,994         4,681           Accounts payable and accrued expenses         132,053         108,489         102,310           Payable to Investment Funds         15,236         18,356         28,209           Payable to PennyMac Mortgage Investment Trust         132,709         164,743         160,712           Payable to exchanged Private National Mortgage Acceptance Company, LLC         73,084         78,712         74,850           Income taxes payable         40,672         31,968         -           Liability for loans eligible for repurchase         462,487         318,378         286,048           Liability for losses under representations and warranties         19,568         19,436         24,277           Total liabilities         STOCKHOLDERS' EQUITY         4,893,486         3,793,782         3,445,467           Class A common stock—authorized 200,000,000 shares of \$0,0001 par value; issued and outstanding, 23,472,795, 22,917,545 and 22,189,337 shares, respectively         2 </td <td>Derivative liabilities</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Derivative liabilities							
Accounts payable and accrued expenses   132,053   108,489   102,310     Payable to Investment Funds   15,236   18,356   28,209     Payable to PennyMac Mortgage Investment Trust   132,709   164,743   160,712     Payable to exchanged Private National Mortgage Acceptance Company, LLC     unitholders under tax receivable agreement   73,084   78,712   74,850     Income taxes payable   40,672   31,968   -	Mortgage servicing liabilities at fair value						4,681	
Payable to Investment Funds         15,236         18,356         28,209           Payable to PennyMac Mortgage Investment Trust         132,709         164,743         160,712           Payable to exchanged Private National Mortgage Acceptance Company, LLC         132,709         78,708         78,712         74,850           Income taxes payable         40,672         31,968         -         78,712         74,850           Liability for loans eligible for repurchase         462,487         318,378         28,048           Liability for losses under representations and warranties         19,568         19,436         24,277           Total liabilities         STOCKHOLDERS' EQUITY         4,893,486         3,793,782         3,445,467           Class A common stock—authorized 200,000,000 shares of \$0,0001 par value; issued and outstanding, 23,472,795, 22,917,545 and 22,189,337 shares, respectively         2         2         2         2           Class B common stock—authorized 1,000 shares of \$0,0001 par value; issued and outstanding, 49, 49 and 50 shares, respectively         -         -         -         -           Additional paid-in capital         199,146         191,514         176,742         176,742           Retained earnings         185,907         175,428         118,120           Total stockholders' equity attributable to PennyMac	* *	13	32,053		108,489		102,310	
Payable to exchanged Private National Mortgage Acceptance Company, LLC unitholders under tax receivable agreement 73,084 78,712 74,850		1	15,236		18,356		28,209	
unitholders under tax receivable agreement         73,084         78,712         74,850           Income taxes payable         40,672         31,968         -           Liability for loans eligible for repurchase         462,487         318,378         286,048           Liability for losses under representations and warranties         19,568         19,436         24,277           Total liabilities         STOCKHOLDERS' EQUITY         4,893,486         3,793,782         3,445,467           STOCKHOLDERS' EQUITY           Class A common stock—authorized 200,000,000 shares of \$0.0001 par value; issued and outstanding, 23,472,795, 22,917,545 and 22,189,337 shares, respectively         2 <td>Payable to PennyMac Mortgage Investment Trust</td> <td>13</td> <td>32,709</td> <td></td> <td>164,743</td> <td></td> <td>160,712</td>	Payable to PennyMac Mortgage Investment Trust	13	32,709		164,743		160,712	
Income taxes payable	Payable to exchanged Private National Mortgage Acceptance Company, LLC							
Liability for loans eligible for repurchase         462,487         318,378         286,048           Liability for losses under representations and warranties         19,568         19,436         24,277           Total liabilities         4,893,486         3,793,782         3,445,467           STOCKHOLDERS' EQUITY           Class A common stock—authorized 200,000,000 shares of \$0.0001 par value; issued and outstanding, 23,472,795, 22,917,545 and 22,189,337 shares, respectively         2         2         2         2           Class B common stock—authorized 1,000 shares of \$0.0001 par value; issued and outstanding, 49, 49 and 50 shares, respectively         - <td></td> <td>7</td> <td>73,084</td> <td></td> <td>78,712</td> <td></td> <td>74,850</td>		7	73,084		78,712		74,850	
Liability for losses under representations and warranties         19,568         19,436         24,277           Total liabilities         4,893,486         3,793,782         3,445,467           STOCKHOLDERS' EQUITY           Class A common stock—authorized 200,000,000 shares of \$0.0001 par value; issued and outstanding, 23,472,795, 22,917,545 and 22,189,337 shares, respectively         2 <t< td=""><td>-</td><td>4</td><td>10,672</td><td></td><td>31,968</td><td></td><td>-</td></t<>	-	4	10,672		31,968		-	
Total liabilities         4,893,486         3,793,782         3,445,467           STOCKHOLDERS' EQUITY           Class A common stock—authorized 200,000,000 shares of \$0,0001 par value; issued and outstanding, 23,472,795, 22,917,545 and 22,189,337 shares, respectively         2	Liability for loans eligible for repurchase	46	52,487		318,378		286,048	
STOCKHOLDERS' EQUITY	Liability for losses under representations and warranties	1	19,568		19,436		24,277	
Class A common stock—authorized 200,000,000 shares of \$0.0001 par value; issued and outstanding, 23,472,795, 22,917,545 and 22,189,337 shares, respectively       2       2       2       2         Class B common stock—authorized 1,000 shares of \$0.0001 par value; issued and outstanding, 49, 49 and 50 shares, respectively       -       -       -       -         Additional paid-in capital       199,146       191,514       176,742         Retained earnings       185,907       175,428       118,120         Total stockholders' equity attributable to PennyMac Financial Services, Inc. common stockholders       385,055       366,944       294,864         Noncontrolling interests in Private National Mortgage Acceptance       1,126,197       1,090,651       875,989         Total stockholders' equity       1,170,853       1,457,595       1,170,853	Total liabilities	4,89	93,486		3,793,782		3,445,467	
Class A common stock—authorized 200,000,000 shares of \$0.0001 par value; issued and outstanding, 23,472,795, 22,917,545 and 22,189,337 shares, respectively       2       2       2       2         Class B common stock—authorized 1,000 shares of \$0.0001 par value; issued and outstanding, 49, 49 and 50 shares, respectively       -       -       -       -         Additional paid-in capital       199,146       191,514       176,742         Retained earnings       185,907       175,428       118,120         Total stockholders' equity attributable to PennyMac Financial Services, Inc. common stockholders       385,055       366,944       294,864         Noncontrolling interests in Private National Mortgage Acceptance       1,126,197       1,090,651       875,989         Total stockholders' equity       1,170,853       1,457,595       1,170,853		<u> </u>						
issued and outstanding, 23,472,795, 22,917,545 and 22,189,337 shares, respectively  Class B common stock—authorized 1,000 shares of \$0.0001 par value; issued and outstanding, 49, 49 and 50 shares, respectively  Additional paid-in capital 199,146 191,514 176,742 185,907 175,428 118,120 185,907 175,428 118,120 185,907 175,428 118,120 185,907 175,428 118,120 185,907 175,428 118,120 185,907 175,428 118,120 185,907 175,428 118,120 185,907	STOCKHOLDERS' EQUITY							
respectively         2         2         2         2           Class B common stock—authorized 1,000 shares of \$0.0001 par value; issued and outstanding, 49, 49 and 50 shares, respectively         -         -         -         -           Additional paid-in capital         199,146         191,514         176,742           Retained earnings         185,907         175,428         118,120           Total stockholders' equity attributable to PennyMac Financial Services, Inc. common stockholders         385,055         366,944         294,864           Noncontrolling interests in Private National Mortgage Acceptance         1,126,197         1,090,651         875,989           Total stockholders' equity         1,511,252         1,457,595         1,170,853	Class A common stock—authorized 200,000,000 shares of \$0.0001 par value;							
issued and outstanding, 49, 49 and 50 shares, respectively  Additional paid-in capital 199,146 191,514 176,742 Retained earnings 185,907 175,428 118,120  Total stockholders' equity attributable to PennyMac Financial Services, Inc. common stockholders  Noncontrolling interests in Private National Mortgage Acceptance  Company, LLC 1,126,197 1,090,651 875,989  Total stockholders' equity 1,170,853	•		2		2		2	
issued and outstanding, 49, 49 and 50 shares, respectively  Additional paid-in capital 199,146 191,514 176,742 Retained earnings 185,907 175,428 118,120  Total stockholders' equity attributable to PennyMac Financial Services, Inc. common stockholders  Noncontrolling interests in Private National Mortgage Acceptance  Company, LLC 1,126,197 1,090,651 875,989  Total stockholders' equity 1,170,853	Class B common stock—authorized 1,000 shares of \$0.0001 par value;							
Retained earnings         185,907         175,428         118,120           Total stockholders' equity attributable to PennyMac Financial Services, Inc. common stockholders         385,055         366,944         294,864           Noncontrolling interests in Private National Mortgage Acceptance         1,126,197         1,090,651         875,989           Total stockholders' equity         1,511,252         1,457,595         1,170,853	•		-		-		-	
Total stockholders' equity attributable to PennyMac Financial Services, Inc. common stockholders  Noncontrolling interests in Private National Mortgage Acceptance  Company, LLC  Total stockholders' equity  1,126,197  1,090,651  875,989  1,170,853	Additional paid-in capital	19	99,146		191,514		176,742	
common stockholders         385,055         366,944         294,864           Noncontrolling interests in Private National Mortgage Acceptance         1,126,197         1,090,651         875,989           Total stockholders' equity         1,511,252         1,457,595         1,170,853	Retained earnings	18	35,907		175,428		118,120	
Company, LLC         1,126,197         1,090,651         875,989           Total stockholders' equity         1,511,252         1,457,595         1,170,853		38	35,055		366,944		294,864	
Company, LLC         1,126,197         1,090,651         875,989           Total stockholders' equity         1,511,252         1,457,595         1,170,853		-						
Total stockholders' equity 1,511,252 1,457,595 1,170,853	* * *	1,12	26,197		1,090,651		875,989	
· · · — — — — — — — — — — — — — — — — —	Total stockholders' equity	1,51	11,252		1,457,595	_	1,170,853	
	Total liabilities and stockholders' equity	\$ 6,40	)4,738	\$	5,251,377	\$		

# PENNYMAC FINANCIAL SERVICES, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

			Qu	arter ended		
		June 30,	]	March 31,		June 30,
		2017		2017		2016
		(in thousand	ls, e	xcept earning	s pe	r share)
Revenue	_		_		_	
Net gains on mortgage loans held for sale at fair value	\$	98,091	\$	86,956	\$	130,203
Mortgage loan origination fees		30,193		25,574 16,570		28,907
Fulfillment fees from PennyMac Mortgage Investment Trust Net mortgage loan servicing fees:		21,107		10,370		19,111
Mortgage loan servicing fees						
From non-affiliates		112,348		106,467		92,770
From PennyMac Mortgage Investment Trust		10,099		10,486		16,427
From Investment Funds		543		496		723
Ancillary and other fees		11,202		11,866		10,818
		134,192		129,315		120,738
Amortization, impairment and change in estimated fair value						
of mortgage servicing rights and excess servicing spread		(87,279)		(55,152)		(94,183
Net mortgage loan servicing fees		46,913		74,163		26,555
Management fees:						
From PennyMac Mortgage Investment Trust		5,638		5,008		5,199
From Investment Funds		369		366		531
		6,007		5,374		5,730
Carried Interest from Investment Funds		241	_	(128)	_	244
Net interest expense:		2-71		(120)		2
Interest income		34,973		23,859		20,554
Interest expense		36,877		29,474		25,466
•		(1,904)		(5,615)		(4,912
Change in fair value of investment in and dividends received		(1,50.)		(5,515)		( .,> 12,
from PennyMac Mortgage Investment Trust		76		139		229
Results of real estate acquired in settlement of loans		(119)		(25)		393
Other		1,116		1,465		1,346
Total net revenue		201,721		204,473		207,806
Expenses						
Compensation		82,967		85,240		83,147
Servicing		24,702		26,843		13,430
Technology		11,581		11,356		7,733
Loan origination		5,116		4,133		4,910
Professional services		4,523		3,818		4,559
Other		14,872		11,051		9,769
Total expenses		143,761		142,441		123,548
Income before provision for income taxes		57,960		62,032		84,258
Provision for income taxes		7,214		7,646		9,963
Net income		50,746		54,386		74,295
Less: Net income attributable to noncontrolling interest		40,267		43,507		59,820
Net income attributable to PennyMac Financial Services, Inc.		.0,207	-	.5,557	-	27,020
common stockholders	\$	10,479	\$	10,879	\$	14,475
Farnings per share						
Basic	\$	0.45	\$	0.48	\$	0.66
Diluted	\$	0.44	\$	0.47	\$	0.65
Weighted-average common shares outstanding						
Basic		23,388		22,619		22,078
Diluted		77,650		77,143		76,280
###						