PennyMac®
Financial Services, Inc.

Second Quarter 2013
Earnings Report

Forward Looking Statements

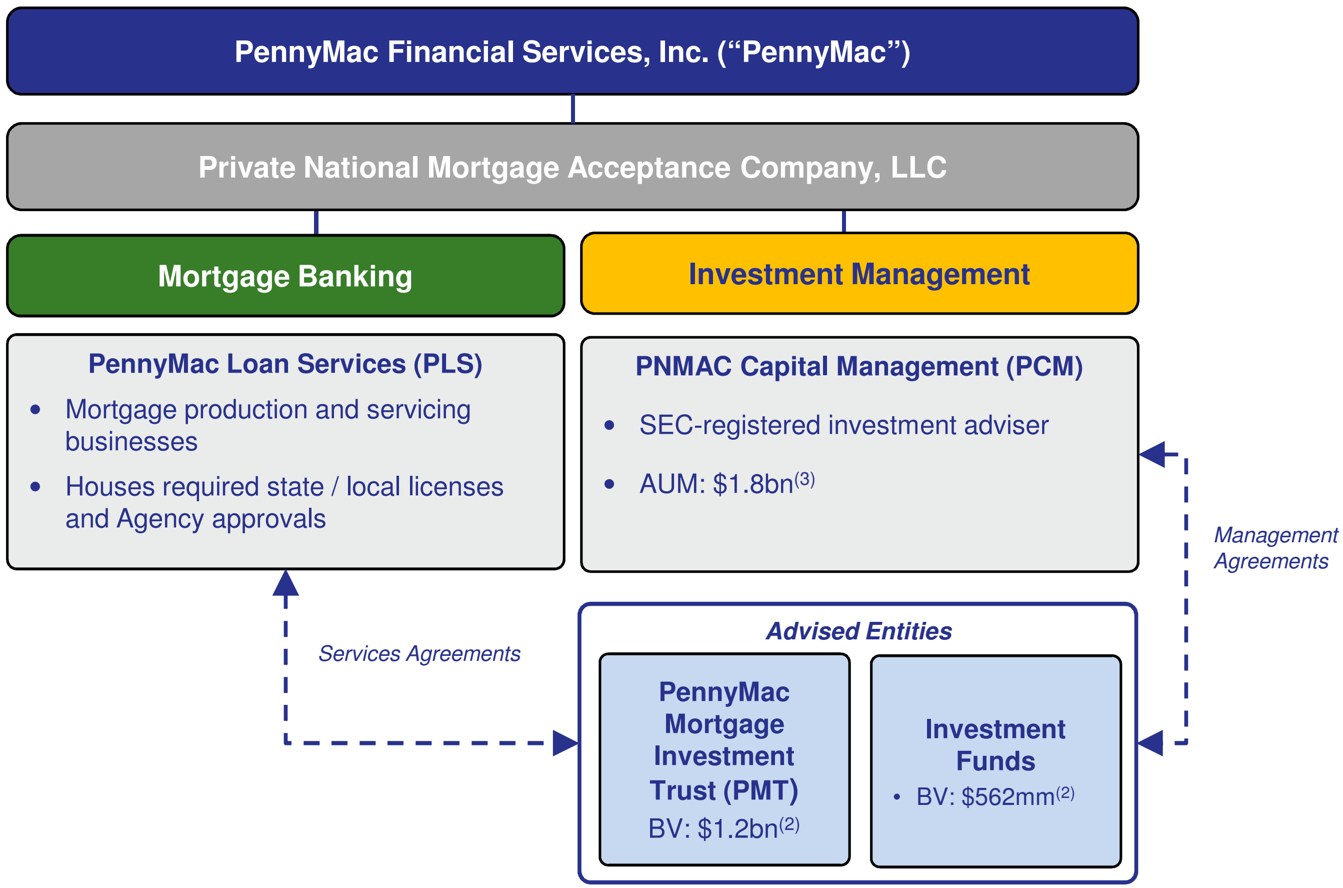
This presentation contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, regarding management's beliefs, estimates, projections and assumptions with respect to, among other things, the Company's financial results, future operations, business plans and investment strategies, as well as industry and market conditions, all of which are subject to change. Words like "believe," "expect," "anticipate," "promise," "plan," and other expressions or words of similar meanings, as well as future or conditional verbs such as "will," "would," "should," "could," or "may" are generally intended to identify forward-looking statements. Actual results and operations for any future period may vary materially from those projected herein, from past results discussed herein, or from illustrative examples provided herein.

Factors which could cause actual results to differ materially from historical results or those anticipated include, but are not limited to: changes in federal, state and local laws and regulations applicable to the highly regulated industry in which we operate; lawsuits or governmental actions if we do not comply with the laws and regulations applicable to our businesses; the creation of the Consumer Financial Protection Bureau, or CFPB, and enforcement of its rules; changes in existing U.S. government-sponsored entities, their current roles or their guarantees or guidelines; changes to government mortgage modification programs; the licensing and operational requirements of states and other jurisdictions applicable to our businesses, to which our bank competitors are not subject; foreclosure delays and changes in foreclosure practices; certain banking regulations that may limit our business activities; changes in macroeconomic and U.S. residential real estate market conditions; difficulties in growing loan production volume; changes in prevailing interest rates; increases in loan delinquencies and defaults; our reliance on PennyMac Mortgage Investment Trust as a significant source of financing for, and revenue related to, our correspondent lending business; availability of required additional capital and liquidity to support business growth; our obligation to indemnify third-party purchasers or repurchase loans that we originate, acquire or assist in with fulfillment; our obligation to indemnify advised entities or investment funds to meet certain criteria or characteristics or under other circumstances; decreases in the historical returns on the assets that we select and manage for our clients, and our resulting management and incentive fees; regulation applicable to our investment management segment; conflicts of interest in allocating our services and investment opportunities among ourselves and our advised entities; the potential damage to our reputation and adverse impact to our business resulting from ongoing negative publicity; and our rapid growth.

You should not place undue reliance on any forward-looking statement and should consider all of the uncertainties and risks described above, as well as those more fully discussed in reports and other documents filed by the Company with the Securities and Exchange Commission from time to time. The Company undertakes no obligation to publicly update or revise any forward-looking statements or any other information contained herein, and the statements made in this presentation are current as of the date of this presentation only.

PennyMac Is a Leading Non-Bank Residential Mortgage Specialist

- Specialized mortgage platform for the post-financial crisis market
  - Legacy-free operations developed organically that are highly scalable to support continued growth
- Largest non-bank correspondent lender in the U.S. in 1Q13 (4th overall)(1)(2)
- Synergistic partnership with PennyMac Mortgage Investment Trust (NYSE: PMT)



(1) Source: *Inside Mortgage Finance*.
(2) Correspondent lending acquisitions by PMT.
(3) As of June 30, 2013.

PFSI Has a Unique Business Model With Diverse Revenue Sources

Loan Production

- Gain on mortgage loans: Retail lending and government-insured correspondent acquisitions
- Fulfillment fees from PMT's correspondent acquisitions
- Loan origination fees

Loan Servicing

- Servicing fees on owned MSRs
- Subservicing fees from Advised Entities
- Ancillary income

Investment Management

- Management fees from Advised Entities
- Performance-based incentive fees from PMT
- Carried Interest from Investment Funds

Significant portions of PFSI's revenues are cash-based, recurring fees

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Market Outlook

Mortgage Rates and Housing

- Increased mortgage rates have significantly reduced refinance activity since early May
- Total mortgage originations forecast to decline from ~$1 trillion in 1H13 to $500 - $700 billion in 2H13[1]
- Affordability remains near all-time highs despite higher mortgage rates
- Demand for homes remains strong and inventory remains low

Loan Production Competition

- Margins continue to decline from historically elevated levels as the origination market contracts
- Opportunities remain to capture share, but heightened importance of disciplined pricing and execution to maintain profitability
- More originators shifting from retaining servicing to selling loans servicing-released may drive increased correspondent channel share

Jumbo Loans

- Decreased refinance activity adversely impacts jumbo market
- Spread widening has affected the economics of private-label securitization
- Remain opportunistic over the long term that jumbo loans and private-label securitization should expand

Distressed Whole Loans

- Pipeline of NPL opportunities remains robust with additional sellers emerging
- Interest rate increases not a significant event for NPLs; home price expectations are the more relevant driver
- Opportunity expected to remain strong through 2014

Mortgage Servicing Rights

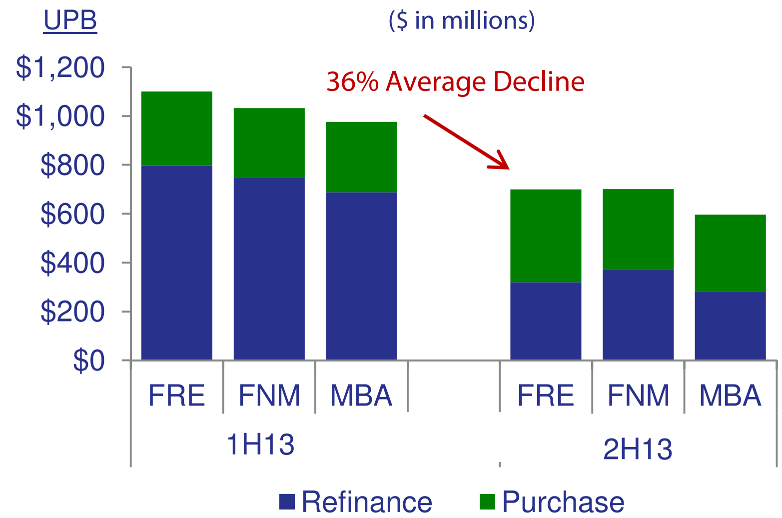
- Several large bulk legacy portfolios coming to market, including new bank sellers
- Continue to evaluate mini-bulk and flow opportunities
- PMT would co-invest with PLS in the form of excess I/O investment

[1] Source: Freddie Mac, Fannie Mae and Mortgage Bankers Association mortgage market forecasts, as of July 2013.

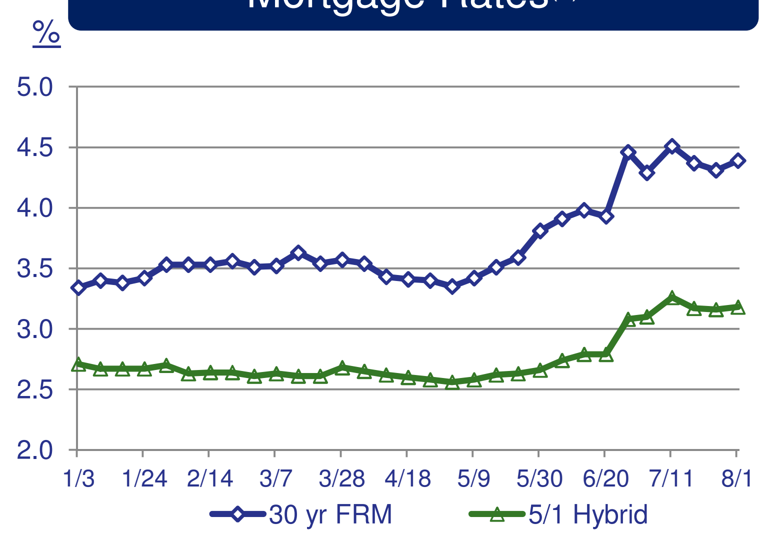
Rising Rates Present Challenges, But PFSI Remains Well Positioned

- Industry forecasts for the second half of 2013 show origination volumes declining by an average of 36% compared to the first half of the year
  - Purchase volume forecast to grow 16%
  - Refinance volume forecast to decline 56%
- Rising rates on fixed-rate mortgages have made adjustable-rate and hybrid products more attractive
- PFSI's business model is well-positioned to address market dynamics
  - Relatively small market share, continued growth and geographic expansion allow correspondent lending to somewhat offset market volume declines

2013 Origination Estimates(1)



Mortgage Rates(2)



(1) Source: Freddie Mac, Fannie Mae and Mortgage Bankers Association mortgage market forecasts, as of July 2013.

(2) Source: Freddie Mac Primary Mortgage Market Survey

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Continuing Growth Across PFSI's Businesses

Mortgage Banking

Loan Production

Loan Production UPB[1]

- In correspondent lending, disciplined growth through specific initiatives to increase market share
- In retail lending, continue to build out infrastructure to support additional growth

Loan Servicing

Loan Servicing UPB

- Organic growth of prime servicing portfolio from loan production activities
- Prime subservicing growth from PMT's conventional and jumbo acquisitions
- Special servicing from PMT acquisitions
- Bulk and flow MSR acquisitions

Investment Management

Net Assets Under Mgmt.

- Driven by growth of the Advised Entities and their performance
- PMT's need to raise capital for investment opportunities (e.g. distressed loans, jumbo, MSRs)

[1] Includes loans purchased by PMT

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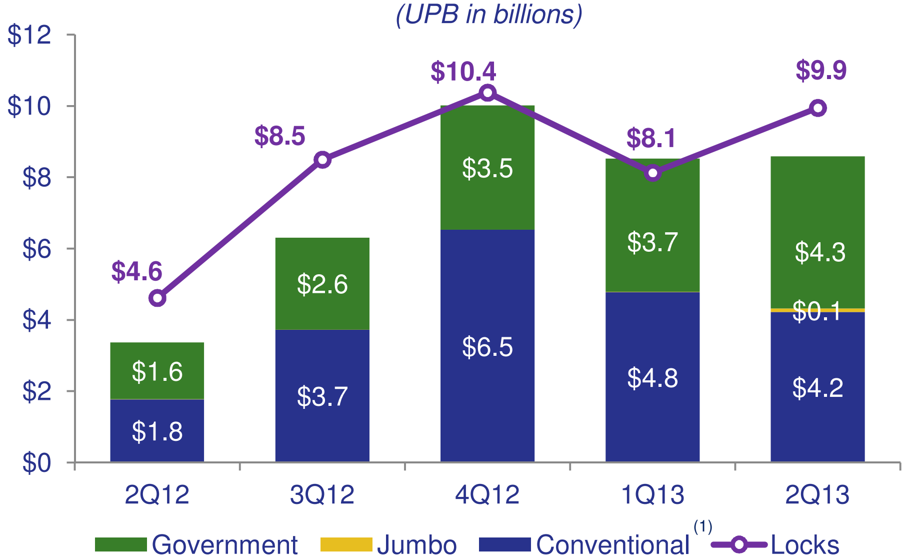
PennyMac's Businesses – Correspondent Lending

Operational Highlights

- $8.6bn in total correspondent acquisitions by PMT in Q2 2013
  - 50% government-insured loans (gain on mortgage loans)
  - 50% fulfillment for PMT (fee revenue)
- Increased the number of approved correspondent sellers to 220 from 179 at the end of 1Q13
- Growing contribution from recently introduced products, e.g., VA
- July correspondent production totaled $3.2 billion; locks totaled $2.5 billion

Correspondent Volume and Mix

(UPB in billions)



Growth Opportunities

- PMT expects to maintain volumes and continue to capture new business through its targeted growth strategies in the face of a market slowdown and tighter margins
  - Continued growth and optimization of the correspondent seller network
  - Increased presence in certain geographies (e.g., Northeast)
  - New products, e.g., hybrid ARMs

[1] Conventional loans are acquired by PMT, for which PLS is paid a fulfillment fee.

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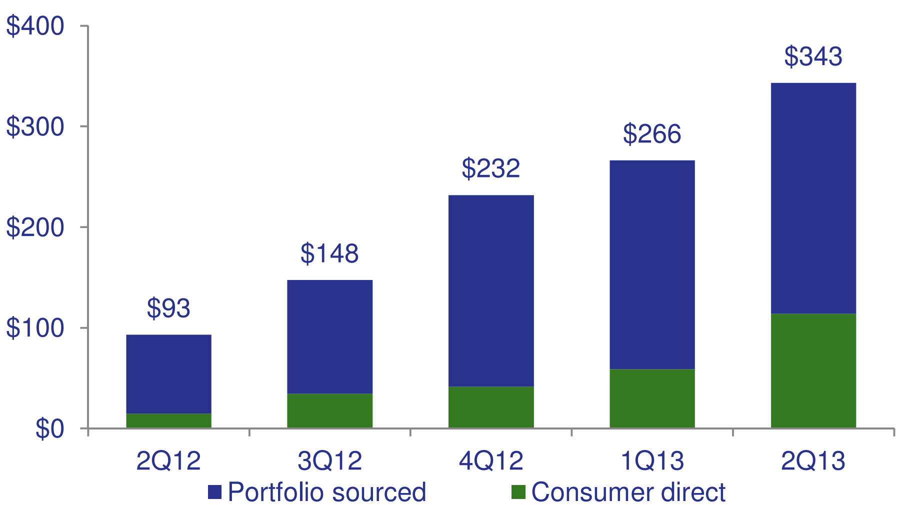
PennyMac's Businesses – Retail Lending

Operational Highlights

- Retail origination volumes increased 29% Q/Q to $343 million
  - Majority continues to be portfolio-sourced originations, e.g. refinance, purchase loans from distressed portfolio
  - Consumer direct originations (non-portfolio) up 93% Q/Q
- Improvements in non-portfolio lead response times and processing efficiencies (reduction in days to close)

Retail Origination Volume

(UPB in millions)



Growth Opportunities

- Continued growth of servicing for portfolio-sourced originations
- Active, targeted marketing for non-portfolio originations, e.g., media and internet marketing, direct mail
- Focus on transition to purchase-money market through targeted campaigns and strategies
- Focus on consumer direct HARP originations

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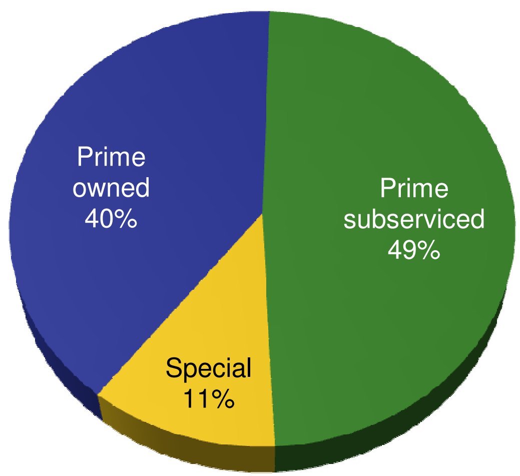
PennyMac's Businesses – Loan Servicing

Operational Highlights

- Servicing portfolio grew to $44.4bn in UPB at quarter-end, up 22% Q/Q
  - $8 billion in organic growth of new prime servicing and subservicing from loan production activities
  - PMT's distressed loan acquisitions also added to special servicing
- Closed $450 million in UPB of mini-bulk and flow MSR acquisitions (PMT co-investment pending)

Loan Servicing Portfolio UPB as of 6/30/13

100% = $44.4bn in UPB



Growth Opportunities

- Continued organic growth in prime portfolio from loan production activities
  - Owned servicing from government-insured correspondent acquisitions and retail lending
  - Subservicing from PMT's correspondent acquisitions supplemented by PMT's jumbo pool acquisition
- Special servicing from PMT's distressed acquisitions
  - $1 billion in UPB of recent and pending whole loan investments yet to transfer[1]
- Continue to evaluate legacy bulk MSR portfolios

[1] This includes a pending transaction which is subject to continuing due diligence and customary closing conditions. There can be no assurance that the committed amount will ultimately be acquired or that the transaction will be completed.

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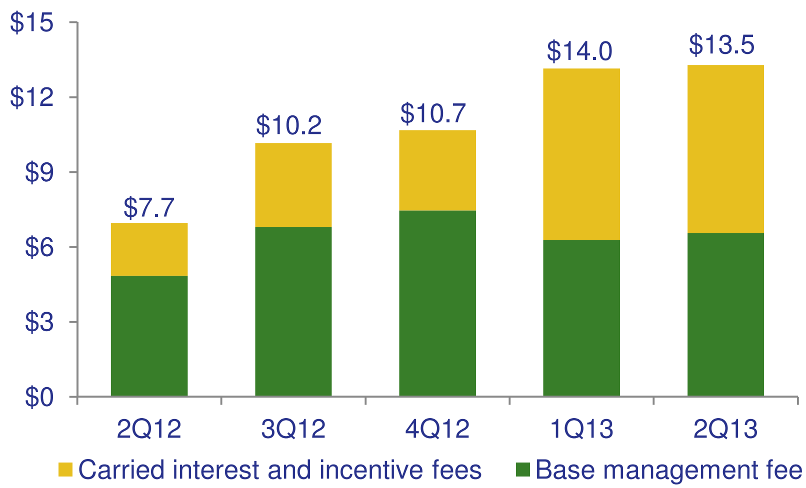
PennyMac's Businesses – Investment Management

Operational Highlights

- While net assets under management remained at $1.8bn, revenues declined slightly to $13.5 million in the second quarter
  - Incentive fees and carried interest were $6.7 million (driven by performance of Advised Entities)
- PMT issued $250 million in 7-year exchangeable debt; does not result in additional management fee unless converted, but expected to be accretive to PMT's financial performance

Investment Management Revenues

($ in millions)



Growth Opportunities

- Continued need to raise capital in PMT to support ongoing investment growth:
  - Continued acquisitions of distressed whole loan investments
  - MSR investments through correspondent lending
  - Acquisition of jumbo loans for securitization and long-term investment in the retained securities
  - Agency credit risk-sharing transactions
  - Excess I/O investment in MSR portfolios

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Financial Results

- Diluted earnings per share of $0.22 for the post-IPO period from May 9 to June 30, 2013
- Full-quarter equivalent diluted earnings per share of $0.38

Second Quarter Results:

- Pretax income of $50.2 million on total net revenue of $110.8 million
- Strong results from both business segments:
  - Mortgage Banking revenue of $97.2 million, up 6% from 1Q13
  - Investment Management revenue of $13.5 million, down 3% from 1Q13
- Loan production totaled $8.9 billion in UPB, up 2% from 1Q13
- Servicing portfolio reaches $44.4 billion, up 23% from March 31, 2013

Income Statement

($ in thousands)

Revenue	Quarter Ended June 30, 2013[1]	Quarter Ended March 31, 2013
Net gains on mortgage loans held for sale at fair value	$ 42,654	$ 39,957
Loan origination fees	6,312	5,668
Fulfillment fees from PennyMac Mortgage Investment Trust	22,054	28,244
Net servicing income:		
Loan servicing fees		
From non-affiliates	11,744	9,057
From PennyMac Mortgage Investment Trust	8,787	7,722
From Investment Funds	2,100	2,147
Mortgage servicing rebate to Investment Funds	(34)	(139)
Ancillary and other fees	2,662	2,265
	25,259	21,052
Amortization, impairment and change in estimated fair value of mortgage servicing rights	(3,190)	(5,010)
Net servicing income	22,069	16,042
Management fees:		
From PennyMac Mortgage Investment Trust	8,455	6,492
From Investment Funds	1,974	1,914
	10.429	8,406
Carried Interest from Investment Funds	2,862	4,737
Interest	4,474	1,742
Change in fair value of investment in and dividends received from PennyMac Mortgage Investment Trust	(320)	88
Other	243	814
Total net revenue	110,777	105,698
Expenses		
Compensation	42,339	35,681
Interest	4,200	3,330
Loan origination	2,516	2,507
Other	11,493	8,887
Total expenses	60,548	50,405
Income before provision for income taxes	50,229	55,293
Provision for income taxes	2,038	-
Net income	48,191	$ 55,293
Less: Net income attributable to noncontrolling interest	45,398	
Net income attributable to PennyMac Financial Services, Inc. common stockholders	$ 2,793	
Earnings per share		
Basic	$ 0.22	
Diluted	$ 0.22	

[1] Provision for income taxes, net income attributable to PennyMac Financial Services, Inc. common stockholders, and earnings per share represent the post-IPO period from May 9, 2013 to June 30, 2013.

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Pretax Income by Operating Segment

Quarter Ended June 30, 2013

($ in thousands)

	Mortgage Banking	Investment Management
Revenues:		
Net gains on mortgage loans held for sale at fair value	$ 42,654	$ -
Loan origination fees	6,312	-
Fulfillment fees from PMT	22,054	-
Net servicing fees	22,069	-
Management fees	-	10,429
Carried Interest from Investment Funds	-	2,862
Interest	4,469	5
Other	(320)	243
	97,238	13,539
Expenses:		
Compensation	39,293	3,046
Interest	4,200	-
Other	13,860	149
	57,353	3,195
Pretax income	$ 39,885	$ 10,344
Segment assets at period end	$ 1,234,766	$ 46,014

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Balance Sheet

($ in thousands)

	Quarter Ended June 30, 2013	Quarter Ended March 31, 2013
Assets		
Cash	$ 38,468	$ 56,135
Short-term investments, at fair value	156,148	72,664
Mortgage loans held for sale at fair value	656,341	203,661
Servicing advances	94,791	96,587
Receivable from PennyMac Mortgage Investment Trust	16,725	14,748
Derivative assets	37,177	27,481
Carried Interest due from Investment Funds	55,322	52,460
Mortgage servicing rights at fair value	23,070	18,622
Mortgage servicing rights at lower of cost or fair value	176,668	128,370
Other	26,070	22,249
Total assets	$ 1,280,780	$ 692,977
Liabilities		
Mortgage loans sold under agreements to repurchase	$ 500,427	$ 180,049
Note payable	47,209	63,437
Payable to Investment Funds	36,328	37,766
Payable to PennyMac Mortgage Investment Trust	52,729	53,909
Accounts payable and accrued expenses	54,313	42,966
Derivative liabilities	27,445	2,359
Liability for losses under representations and warranties	6,185	4,748
Total liabilities	724,636	385,234
Stockholders' Equity		
Class A Common Stock, par value $0.0001 per share, 200,000,000 shares authorized, 12,777,777 issued and outstanding	$ 1	$ -
Class B Common Stock, par value $0.0001 per share, 1,000 shares authorized, 60 issued and outstanding	-	-
Additional paid-in capital	90,159	-
Retained earnings	2,793	-
Total PennyMac Financial Services, Inc. stockholders' equity	92,953	-
Members' equity related to Private National Mortgage Acceptance Company, LLC	-	307,743
Noncontrolling interest in Private National Mortgage Acceptance Company, LLC	463,191	-
Total stockholders' equity	556,144	307,743
Total liabilities and stockholders' equity	$ 1,280,780	$ 692,977

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Mortgage Servicing Right (MSR) Asset Valuation

Quarter Ended June 30, 2013	Lower of amortized cost or fair value	Fair Value
UPB ($in millions)	**$16,295**	**$2,483**
Weighted average note rate	**3.52%**	**5.29%**
Prepayment speed assumption (CPR)	**9.0%**	**11.3%**
Weighted average servicing fee rate	**0.28%**	**0.37%**
Fair value	**$194.5**	**$23.1**
As multiple of servicing fee	**3.94**	**2.52**
Carrying value	**$176.7**	**$23.1**
Fair value in excess of accounting value	**$17.8**	

- PFSI accounts for most of its originated MSRs under the lower of amortized cost or fair value method
  - MSRs where the note rate on the underlying loan is equal to or less than 4.5%
  - Fair value of the MSRs increased in excess of their cost basis, due to higher interest rates and declining expectations for prepayments

Appendix

Reconciliation of Full Quarter Equivalent EPS to GAAP EPS for the Post-IPO Period

($ in thousands)	For the quarter ended June 30, 2013 As presented	Adjustments for full quarter allocation of earnings and income tax to PFSI	Full quarter equivalent
Income before provision for income taxes	$ 50,229		$ 50,229
Provision for income taxes	(2,038)	$ (1,514)	(3,552)
Net income	48,191	(1,514)	46,677
Less: Net income attributable to noncontrolling interest	(45,398)	3,626	(41,772)
Net income attributable to PennyMac Financial Services, Inc. common shareholders	$ 2,793	$ 2,112	$ 4,905
Earnings per common share	$ 0.22		$ 0.38

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